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PORT UTILIZATION TAX AT SANTOS PORT

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FERTILIZERS: DOLLAR PRICES MUST FALL IN NEXT MONTHS

Fertilizer prices in US dollars are expected to fall slightly in the coming months, reflecting the fall in prices of input raw materials in the international market, commented Fertilizers Heringer CEO Dalton Heringer. MAP (monoammonium phosphate) values fell 10% in the second quarter of the year in the international market, while potassium chloride (KCl) fell 2% and urea rose 15%, according to data presented by Heringer. About the prospects for Brazilian agriculture and, consequently, the fertilizer business, Dalton Heringer commented on the forecast of the National Supply Company (Conab) that the 2018/2019 grain harvest will reach 240.652 million tons, compared to 227.675 million tons. last season.

For the fertilizer market, the company's estimate is to increase total deliveries to 35.5 million tons in 2018/2019, compared to 34.4 million in the 2017/2018 cycle. Heringer also mentioned that the "Mercosur agreement with the European Union is extremely important for the country" because the bloc still has "very strong" demand for agricultural products.

Source: *Canal Rural*

IN PARANA, SECOND CROP OF CORN REACHES 87% OF PLANTED AREA

Paraná has already harvested 87% of the area of second crop corn for the 2018/19 cycle by Monday (August 12nd), said the Department of Rural Economy (Deral) of the Secretariat of Agriculture and Agriculture. State supply. The advance was 6 percentage points over the previous week's survey. The area planted with cereal in the state is estimated at 2.247 million hectares. Of the crops still to be harvested, 68% had good condition, 22% average condition and 10% bad condition, according to a survey by Deral. Of the total cultivated, 99% of the crops are maturing and 1% is fruiting. Regarding wheat, whose planting of 1.008 million hectares had already been completed, 60% had good condition, 31% average condition and 9% bad condition, reported Deral. The crops are in the fruiting stage (41%), vegetative development (24%), flowering (18%) and maturation (17%).

Source: *Revista Globo Rural*

IN AUCTION, BRAZIL HYDROVIAS TAKES FERTILIZER TERMINAL IN SANTOS

After a strong dispute, Hidrovias do Brasil acquired on the morning of Tuesday (13/8), the port lease of the STS20 area, located in the Port of Santos (SP), with an offer of R \$ 112.5 million in auction at B3 The criterion used was the one with the highest grant - the minimum was R \$ 1.00. The bidding was defined in speakerphone, since three groups submitted bids for the asset. The dispute began with an offer of R \$ 67

million from Aba Infraestrutura e Logística, from which the company and the TRH Consortium began bidding bid by bid, raising the amounts by R \$ 1 million; until Hidrovias do Brasil raised the bet to R \$ 90 million. From the bid, Hidrovias do Brasil and TRH Consortium increased the offers, and Hidrovias do Brasil bought the terminal for R \$ 112.5 million. Intended for solid mineral bulk, especially fertilizers and salts, the STS20 area is 29,278.04 square meters and is located in the Outeirinhos region of the Port of Santos. R \$ 219.5 million will be invested in improvements such as works in warehouses and the public dock, dredging of the berth and in the acquisition of equipment for unloading ships. During the 25 years of the lease term (extendable to the limit of 70 years, at the discretion of the granting authority), the total handling should be 54.6 million tons. The overall gross revenue of the contract reaches R \$ 2.744 billion. The amount of fixed monthly compensation is R \$ 776 thousand. The variable compensation amount (R \$ / t) is R \$ 5.36.

Source: *Revista Globo Rural*

GOVERNMENT ESTIMATE GROSS VALUE OF AGRICULTURAL PRODUCTION IN R \$ 603 BILLION

The Ministry of Agriculture predicts that the Gross Value of Agricultural Production (VBP) will reach \$ 603.4 billion this year. This value would be the second highest reached by the agro sector in the last thirty years. The highest value of 2017 was R \$ 607.9 billion. According to estimates, the main crops represented R \$ 399 billion, and livestock, R \$ 204.4 billion. The optimism of the federal government is based on the performance of cotton crops, with a real increase of 16.6% in the VBP, peanut (14.3%), banana (20.5%), and potato (117.8%). %, beans (64.9%), cocoa (1.9%), oranges (8.1%), castor beans (34.9%), corn (22.9%), tomatoes (19.6%) and wheat (8.2%). In livestock, the highlights are chicken meat (13.4%) and pork (9.3%), and lastly beef, with an increase of 1.3%. Not all productive sectors, however, have performed well. Rice, coffee, sugar cane, cassava, soybeans and grapes, which account for 58% of national production, are yielding less than last year.

Source: *Portos e Navios*

SOYABEAN PRICE IN BRAZIL RISES UP TO \$ 2 PER BAG

Soyabean prices in the physical market are up to \$ 2 this week. According to consultancy Safras, despite the fall of oilseed on the Chicago Stock Exchange, the appreciation of the dollar against the real heated the negotiations and 400,000 tons exchanged hands in the main squares of the country. In Cascavel (PR), the 60-kilo bag advanced from \$ 78.50 to \$ 80.50. In the port of Paranaguá, the price rose from \$ 84 to \$ 85.50. In Rondonópolis (MT), soybean prices fell from R \$ 75.50 to R \$ 75. In Dourados (MS), it remained at R \$ 74.50. In Rio Verde (GO), it increased from R \$ 74 to R \$ 75.50. In Passo Fundo (RS), the 60-kilo bag followed at R \$ 81.50. In the region of Missions, the price remained \$ 81. In the port of Rio Grande, price advanced from \$ 85 to \$ 86.

Source: *Canal Rural*

SANTOS BRASIL CONTAINER HANDLING GROWS 20.3% IN 2ND QUARTER

Santos Brasil's total quay handling volume at its three terminals - Santos (SP), Imbituba (SC) and Vila do Conde (PA) - grew 20.3% in the second quarter compared to the



same period of 2018, totaling 320,079 containers. Long-haul operations accounted for 75.1% of total operations and cabotage operations 24.9%. Tecon Santos handled 282,496 containers in the period, an increase of 23.4% over the second quarter of last year. The growth presented by the terminal in the quarter exceeded by more than five times the growth of the Port of Santos in the same period, which was 4.1%. With the volume moved in the first half of 2019, Tecon Santos presented, on an annualized basis, utilization of 80% of installed capacity and reached 41.3% of market share, maintaining its leadership in the Port of Santos. In shipping routes that climb the port of Santos, Asian services showed the highest growth, reflecting the heated trade between Brazil and China. Tecon Santos operates two of the four Asian services that currently call the Port of Santos, representing a market share of approximately 45% on this commercial route.
Source: Portos e Navios

Please, do not hesitate to contact us for further information through our commercial@williams.com.br and lineup@williams.com.br! Always keeping you duly posted

BOOSTED BY SOYA AND CORN, PARANÁ PORTS MOVED 19% MORE LOADS

The Ports of Paraná handled around 5.36 million tons of cargo in July, 19% more than in the same month of 2018. In solid bulk, the handling in the period was 3.75 million tons, just over 3 million tons above July of the previous year, informs the port administration in a note. In soybeans and corn, the volume reached 2.4 million tons, or 33% more. According to the port authority, sugar exports totaled 334.6 thousand tons, 20% more. "Sugar in busy bags in the Port of Antonina is also high. There were just over 17.7 thousand tons in July 2019 and almost 15.7K tons in July of the previous year," he said. In the port of Paranaguá, fertilizer imports grew 14% to 991 thousand tons. Antonina Port resumed fertilizer operations, which did not occur in July 2018, with handling of 17.3 thousand tons last month.

Source: Revista Globo Rural

CORN EXPORTS RECORD OF EXPORT IN VALUE AND QUANTITY FOR THE MONTH, COMPENSING PARTLY WITH THE FALL OF SOY SALES

Agribusiness exports totaled US \$ 9.2 billion in July, down 3.4% over the same period last year. Already imports from the sector were \$ 1.17 billion, down 7.1%. As a result, the trade balance reached nearly \$ 8 billion. The main cause of the drop in foreign sales of the sector was the contraction in prices of commodities exported by Brazil, especially soybeans. According to the Department of Commerce and International Relations of the Ministry of Agriculture, the reduction in the export value of grain was the main factor responsible for the decline in agribusiness foreign sales in July. Total agribusiness exports fell by \$ 323 million and soybeans dropped by \$ 1.29 billion. Already corn showed record export value and quantity for the month of July, partially offsetting the fall in sales of soybeans. US \$ 1.13 billion were shipped, representing 6.32 million tons. Japan, the main destination for Brazilian corn in the period, was the country that most contributed to the growth of sales of the sector, with more than US \$ 217 million in growth. South Korea also stood out, with nearly \$ 119 million more than the same month in 2018. Other products that had a favorable performance for July were green coffee, with a high of 79.5% in value and 127% in volume, and cotton, with growth of 362% in value and 440% in volume.

Source: Canal Rural

