SOYABEAN EXPORTS IN 2019 ARE ESTIMATED AT 73 MILLION TONS

The National Association of Cereal Exporters (Anec) projects the export of soyabeans from Brazil in 2019 by 73 million tons. Meanwhile, corn shipments abroad can reach 31 million tons. Estimates, however, can be revised downwards as they consider the climatic conditions verified by mid-December, when the forecast was for an "excellent crop". "Today, we know that we will have a low bias harvest compared to last year. Data indicate that we should have losses due to excessive heat in western Paraná, southern Mato Grosso do Sul and some points in the Midwest," Anec CEO Sergio Mendes said in a statement. "Our forecasts of grain export may suffer changes due to the climate." According to Mendes, the preponderant factor for the growth of Brazilian soya sales to the Chinese market in 2018 was the trade war between China and the United States. According to Anec, 97% of soyabean shipments in November last year were destined for China. Mendes also said that although Brazil has benefited from the dispute between the two countries, this scenario generates unpredictability for the sector, "which already deals with several other variables, such as the climate, oscillations of the real against the dollar and logistical issues". Anec also said that the new government signals initiatives that generate "optimism and confidence" for the segment. According to Mendes, investments in infrastructure and expansion of transport modes are decisive for increasing the country's competitiveness, including completion of BR-163 works, construction of Ferrogrão and expansion of waterway routes. "A major concern is related to freight shipping, since it greatly aggravates the logistics disadvantage in relation to the main competitors of the country, Argentina and the United States," the association said in the note. Anec also noted concerns about delays in the issuance of Phytosanitary Certificates at the Port of Santos. The association is conducting a study on the subject, which should be submitted to the authorities. Source: Revista Globo Rural

BRAZIL MORE THAN DOUBLED ETHANOL IMPORTS IN DECEMBER 2018

The volume of ethanol imported by Brazil reached 172.36 million liters in December, up 106.24% from the total of 83.57 million liters purchased abroad in the same month of 2017. The total is also 25.18% higher than the 137.69 million liters of ethanol imported in November last year. The data are from the Ministry of Industry, Foreign Trade and Services (MDIC). As a result, the total imported volume of biofuel amounted to 1.753 billion liters in 2018, down 3.9% from the accumulated 1.824 billion liters in 2017. The volume of imported biofuel in December was 60.5% higher than the total volume exported. Last month, the country sent 107.4 million liters of ethanol to the foreign market, according to the MDIC. The total imported in 2018 surpassed by 3.2% the exports, of 1.699 billion liters. Revenue: Brazilian imports of ethanol amounted to US \$ 72.65 million in the last month of last year, up 91.28% from US \$ 37.98 million in December 2017 and 31.11%, 41 million in November 2018. With the result, imports of ethanol traded US \$ 743.26 million in 2018, down 22.47% on the expense of buying biofuel in 2017, from US \$ 958.65 million. The trade balance of ethanol generated a deficit of US \$ 19.15 million in December, as exports traded US \$ 53.5 million in the month.

However, the balance of trade last year was a surplus



Williams Serviços Marítimos Ltda. + 55 81 3327 9200 williams@williams.com.br www.williams.com.br of US \$ 157.34 million, as foreign sales totaled US \$ 900.60 million in 2018.

Source: Revista Globo Rural

HARVESTING OF SOYABEANS AND PLANTING 2ND CORN CROP WERE STARTED IN PR

The harvest of the 2018/19 soyabean crop was started in Paraná, reaching 5% of the 5.453 million hectares reported this week by the Department of Rural Economy (Deral), of the State Department of Agriculture and Supply. Of the oilseed crops, 58% were in good condition, 30% in average condition and 12% in bad condition. Of the total planted, 11% was in vegetative development, 29% in flowering, 43% in fruiting and 17% in maturation. Deral also reported that 10% of the crops of the first 2018/19 corn crop were in the vegetative stage of development, 27% in flowering, 55% in fruiting and 8% in maturation. Of the total planted, 74% were in good condition, 24% in average condition and 2% in poor condition. According to Deral, the second corn crop 2018/19 was planted, reaching 3% of the planted area of 2.188 million hectares. The cereal is in the germination stage, with 95% in good condition and 5% in average condition.

Source: Revista Globo Rural

ETHANOL PRICES IN THE CURRENT CROP ARE HIGHER THAN IN THE PREVIOUS

The 2018/2019 season was conditioned to almost 1% for ethanol anhydrous and hydrated in the plants in relation to the previous crop. This is stated by the Center for Advanced Studies in Applied Economics (Cepea). In reais, in 2018, the reference for anhydrous, based on the State of São Paulo, may be 0.96%. Finally, there is no more than 2018, which means an average registration of R \$ 1,666 per liter paid to the mills. The figure was 1.42% higher than that recorded in Portuguese last year. Meanwhile, ethanol returned 0.5% in the same comparison, with the Cepea indicator registering an average of R \$ 1.8269 a liter in the available market. "In December, the most intensive discussions were the last weeks of the month, according to Cepea, in order to become necessary for year-end demand," says the researcher. In the sugar market, the first days of January were of few businesses, highlighting the market agents still in collective recess, informs Cepea, also in a note. "Despite the low sales volume, companies have sustained the values of supply," says the researchers. In 3 days of payment of indicator of the institution, between January 2nd and 4st, upstream of 0.06%. Last week, the average value was of \$ 68.33 a bag of 50 pounds of crystal.

Source: Revista Globo Rural

HYDROUS ETHANOL CONSUMPTION UNTIL NOVEMBER IS THE HIGHEST IN RECENT YEARS

Fuel consumption in the Otto crop in November 2018 was 1.85% higher than in 2017, according to data on the demand for gasoline and ethanol (converted to gasoline equivalent) from the National Agency for Oil, Natural Gas and Biofuels (ANP). While in November 2017 totaled 4.38 billion liters total, this year the amount reached 4.46 billion. In the month-to-month comparison, total November consumption decreased by 1.09% in relation to October, when 4.51 billion liters were consumed. Year-to-month figures follow the same line, decreasing 3.39% from the previous year - 48.88 billion liters

in 2017 versus 47.22 billion in 2018. In the year-to-year comparison, consumption of hydrous ethanol also rose. In November, it accounted for 30.84% of consumer preference, with consumption of 1.94 billion liters - down 5.72% compared to 2 billion liters seen in August and an increase of 45.37% against 1,34 billion liters of November 2017. Year-to-date sales of ethanol rose 42.72% to reach 17.33 billion liters - the highest volume since 2010. Gasoline sales increased by 9.69% to 34.97 billion liters. *Source: Nova Cana*

FIRST ESTIMATE OF THE YEAR INDICATES THAT GRAIN PRODUCTION WILL BE 4.2% HIGHER

Grain production in 2018/19 is expected to total 237.3 million tons, up 4.2% from the previous harvest, or a 9.5 million tons increase. The data are the 4th survey of the grain harvest, the first of the year released by the National Supply Company (Conab). According to Conab, the area planted with grains will also be larger in the current season, totaling 62.5 million hectares, an increase of 1.2%, compared to the 2017/18 harvest. Soyabeans continue to be the main crop in the country, with a projection of 1.7% growth in the area of planting and a reduction of 0.4% in production, reaching 118.8 million tons, and the first corn crop, which had an increase of 0.4% in the area to be cultivated which should result in a production of 27.5 million tons. With this performance, the product is expected to perform 12.9% higher than the one obtained in 2017/18, recording a production of 91.2 million tons, when added to the two harvests of the grain. Source: Universo Agro

BRAZILIAN RICE SHOWS STRONG INCREASE IN EXPORTS

Brazilian exports closed in December 2018 with an expressive surplus of 191K tons. According to the balance sheet of the Brazilian Rice Industry Association (Abiarroz) with data from the Ministry of Industry and Foreign Trade from January to December 2018, Brazil exported a total of 1.4 million tons of rice, generating \$ 467 million in business. Of the total exported in 2018, the paddy rice stands out first for the record of 592K tons, with Venezuela as its main destination. The main destination of rice benefited was Peru, presented a record of 82.4K tons, totaling US \$ 40.8 million in business. The countries Senegal, Nicaragua, Cuba, Costa Rica and the USA also stood out as destination of the Brazilian rice with important volumes. Brazilian Rice manager Gustavo Ludwig explains that "this year's exports were important to regulate the market and consolidate Brazil's presence in the prospected markets. The expectation is to keep the level of exports high for the next few years. " Source: Notícias Agrícolas

PORT OF SANTOS CLOSES THE YEAR WITH RECORD OF CARGO HANDLING

The Port of Santos closed the year of 2018 with a record in cargo handling, reaching 131.5 million tons, an increase of 1.3% over the previous year, when the volume was 129.8 million tons. The result is an initial balance made by Companhia Docas do Estado de São Paulo (Codesp), port authority and administrator of the Santos port complex.



Williams Serviços Marítimos Ltda. + 55 81 3327 9200 williams@williams.com.br www.williams.com.br Soyabeans stood out as the busiest cargo volume and hit an annual record: 20.3 million tons, a 23% increase on the highest established mark in 2017. Sugar and corn also stood out, but outperformed the record set last year. 14.2 million tons of sugar were handled, about 24.3% below the previous year (18.7 million tons). Of corn, 12.4 million tons were handled, volume about 12.6% lower than the one verified in 2017. *Source: Portos e Navios*

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